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### **The Westshore Hotel Expands Internet Coverage with HotAir Solution**

Tampa's premier business hotel now offers total property coverage.

TAMPA, FL - January 18, 2005 -- HotAir Network Group is pleased to announce that The Westshore Hotel, Tampa's premier business hotel, has elected to expand coverage of HotAir Network Group's Internet service to the entire property. The Westshore Hotel, a Best Western property, successfully implemented the HotAir solution for high-speed Internet access in December of 2003. The hotel previously provided partial coverage to their guest rooms, and full coverage to the lobby, restaurant and conference area, but will now offer service in all 237 guest rooms. The HotAir Service will allow every guest and conference attendee access to the Internet in order to check email, browse the Internet or connect to their corporate VPN.

"The HotAir solution has been so successful over the last year that we have been driven to expand coverage to keep up with our business travelers' demands. The service has become a strong customer loyalty factor over the last year. Guests are not happy when they cannot get their 'HotAir,'" stated Syed Raza, General Manager of The Westshore Hotel.

"A year ago, The Westshore Hotel selected HotAir over the Best Western preferred vendor because of our commitment to their customers. This relationship has proven to be very valuable to the property. We understand the needs of the business traveler and the importance of getting connected quickly and efficiently. Business travelers don't want to spend any time on the phone with tech support," explained HotAir Network Group CTO Sam Trierer.

Properties currently using the HotAir service include Holiday Inn, Sheraton, Radisson, Hampton Inn, Jameson Inn, Signature Inn, Best Western, Hawthorn Suites and Comfort Inn.

#### **About HotAir**

HotAir has quickly gained recognition for providing a comprehensive business solution for high-speed Internet access (HSIA) to the hospitality industry. They optimize the solution by providing a turnkey, low-maintenance network that has a minimal impact on hotel staff while providing associated support on a 24/7 basis. HotAir offers a complete HSIA package tailored to each customer's operational requirements, brand standards and other unique considerations, specializing in integrated solutions allowing remote management and support for customers. HotAir is rapidly advancing the future of high-speed wireless technologies through innovative solutions based on firm industry knowledge and dedicated installations. More information regarding HotAir's products and services can be found at [www.hotairnetwork.com](http://www.hotairnetwork.com) or by calling 877-464-4742.

#### **About Best Western**

Best Western International Inc. is the world's largest hotel chain, with more than 4,100 independently owned and operated hotels. Based in Phoenix, Arizona, Best Western offers more than 310,000 quality guest rooms located in 80 countries and territories throughout North America, South America, Europe, Asia, Africa, the Middle East and the South Pacific. For more information, please visit their web site at [www.bestwestern.com](http://www.bestwestern.com).

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